

## **Convergent thinking**

### **Paired ranking & Pros, cons, fixes**

#### **Aims:**

- **To explain the value of convergent thinking to prioritise action**
  - **To introduce three tools for convergent thinking (winnowing & clustering, Paired/Weighted ranking and pros, cons, fixes)**
  - **To elevate competence in the use of these convergent thinking tools**
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#### **Introduction (10 minutes)**

“Believe it or not I made a conscious decision to wear these clothes today! We make choices between different courses of action all the time- which film to see, which route to take to work, which drink to have in a bar...

We are effectively ranking our choices. We assign a position to one course of action over another. We make these choices often on an instinctive basis.

As should be becoming clear through this course our gut feeling and instinctive problem solving abilities, though valuable for everyday decisions can be blinkered and biased when dealing with more complex problems. In this session we are going to look at three tools for making more informed and objective decisions.

QUESTION- If we are focusing on prioritising strategies for action, is this a convergent or divergent phase? (Convergent)

ON FLIPCHART- Introduce:

Winnow & cluster  
Paired ranking  
Pros, cons, fixes

PPT (40 Mins including time for worked examples)-

Convergent tools rank &